



## **MANAGEMENT OF LOAN REPAYMENT A CASE OF BRAC BUIKWE BRANCH**

### **ABSTRACT**

The purpose of this study was to examine the management of loan repayment in BRAC Uganda-Buikwe Branch. The study was guided by the following research objectives; examine the management of loan repayment in BRAC Uganda Buikwe Branch, examine the challenges of improving the management of loan repayment of BRAC Uganda Buikwe Branch and to suggest strategies to improve the management of loan repayment at BRAC Uganda Buikwe Branch

A cross sectional quantitative research design was used and a sample of 291 staff and clients (borrowers) respondents was selected from BRAC Buikwe branch. The research instrument was a self-administered questionnaire which sought responses on management of loan repayment, challenges of loan repayment and strategies to improve loan repayment at BRAC Uganda Buikwe branch.

The findings revealed that there are loan management weaknesses at BRAC as well as challenges to improving the management of the loans such as, failure to have a reliable procedure for assessing client's creditworthiness and the lack of professionalism in project assessment among others. It was therefore decided that in order to manage these and many more challenges identified, Strategies such as, strictness on the guarantors continued screening, strengthening of internal controls, restructuring of interest rates depending on the economic situation, loan

committees being entirely involved in the loans and not any other thing and that they show empathy for those clients who have been reliable and faithful to the credit agreements but have suddenly got some tragedy and failed to deliver on their obligations but though they should take some caution.