

## WORKING CAPITAL MANAGEMENT, INSTITUTIONAL COMPETENCES, NETWORKING AND PERFORMANCE OF FAULU UGANDA LIMITED

## **ABSTRACT**

The purpose of the study was to establish the relationship between working capital management, institutional competences, networking and performance of Faulu Uganda Limited. The study adopted a cross sectional survey design using both qualitative and quantitative methodologies. The findings of the study revealed several indicators that determine working capital management and they include; cash management, inventory management, accounts receivables and accounts payables. Networking in Faulu Uganda Limited is formed to respond to rapid changing environments within and other MFIs. According to the findings, inter organizational networking promotes development of skills and boost competitiveness within the organization. In conclusion the performance of Faulu Uganda Limited in terms of efficiency, coordinating programs, self sustainability and capacity to disburse, track and recover loans has remained constrained by limited funds. However with emphasis on networking, performance will improve and hence the working capital will also increase. There is need for a broad survey in Faulu Uganda Limited so that a clear view on what is happening in this firm can be summarized. This survey can help display collective problems affecting Faulu Uganda Limited and individual problems and hence look for possible solutions.