



PROCUREMENT PERFORMANCE IN AIDS INFORMATION CENTRE. (PLAN B)

ABSTRACT

This study is about how to improve procurement performances in the AIDS Information Centre in Kampala Uganda. The study focused on what was the level of procurement performance at AIC, what were the challenges of procurement performance and what strategies can be used to improve procurement performance at the AIDS Information Centre.

Data was collected from 62 selected staff of AIDS Information Centre using self administered questionnaires and analyzed using the Statistical Package for Social Sciences (SPSS V.16).

The findings reveal that the user departments make orders following the procurement plan. Incoming materials are not defect free and this explains why there is doubt about the quality of materials from their suppliers, the products supplied do not possess all the features specified and not delivered on time when required. Top management was not fully supervising the procurement process and this could be attributed to the existence of the procurement department which is responsible for the procurement function. Among the challenges identified in the organization's procurement system are; unclear assignments of procurement responsibilities among the stake holder, lack of teamwork and effective communication affects the purchasing process. The strategies to overcome the challenges are; the organization should carry out supplier development, there should be flexibility in the transactions with providers and the organization should evaluate performance of suppliers.

From the findings of the study, the researcher recommends that in order to ensure successful procurement dealings, there should be clear procurement policies, procedures, objectives, goals and expectations known to all stakeholders. User departments should have clear roles and responsibilities. There should be adequate market research on suppliers and planning before contracting a provider and there should be sufficient support from top management.